

Leadership:



Mr. Le Van Loi
Director of Institute



Mr. Nguyen Trung Thuc
Chief Business Officer



Mr. Nguyen Ngoc Khiem
Chief Information Officer



Ms. Nguyen Thi Thanh Huyen
Manager
Project Dept



Ms. Tran Thi To Loan
Deputy Manager
Project Dept



Mr. Tran Duong
Deputy Manager
Software Solutions Dept



Mr. Nguyen Quoc Hue
Deputy Manager
Software Solutions Dept



Ms. Nguyen Thi Thu Hang
Manager
Consulting & Training Dept



Mr. Nguyen Minh Hai
Deputy Manager
Consulting & Training Dept



Mr. Ngo Van Phuong
Deputy Manager
Software Workshop



Mr. Nguyen Hoang Thang
Deputy, Acting Manager
VCCI E-commerce Services Provider Center



Mr. Nguyen Manh Tien
Deputy Manager
VCCI E-commerce Services Provider Center



Ms. Nguyen Thi Thu
Deputy, Acting Manager
Finance - Accounting Dept



Ms. Ta Hanh Nuong
Deputy, Acting Manager
Administration Dept



Mr. Ho Tan Quy
Chief Representative
Rep. Office in Central - Highland

**1. - Name: Institute of Information Technology for Business (VCCI-ITB)
Vietnam Chamber of Commerce and Industry (VCCI)**

2. - Capacity - experience

Main activities:

1. Operates and Implements projects assigned by the State and VCCI
2. Provides IT solutions and IT services for businesses and organizations
3. Provides solutions and services for e-commerce and online business
4. Organizes communications events, conducting SME studies, surveys
5. Organizes short training classes for businesses, organizations
6. Promotes, connects business with overseas markets

Organization - Staff:

- Number of officials and employees: about 100
- Head Office: Ha Noi
- Representative Offices: Da Nang, Ho Chi Minh City, Can Tho
- Links of VCCI eco system: VCCI Hanoi, VCCI Hai Phong, VCCI Thanh Hoa, VCCI Nghe An, VCCI Da Nang, VCCI Khanh Hoa, VCCI Ho Chi Minh City, VCCI Ba Ria - Vung Tau, VCCI Can Tho

Target Customers and Partners:

- National business community, focusing on small and medium enterprises (SMEs)
- Industry associations country-wide
- Organizations and agencies that promote development and protecting the rights of entrepreneurs, businesses

Experience:

- Operates and implements national projects in coordination with numerous Ministries and provinces country-wide
- Builds up and maintains e-commerce portals for provinces and industry associations
- Provides online payment solutions and/or services for the e-commerce portals, online retailers
- Provides accounting - financial software solutions (ACSOFT, VIETSUN) for SMEs
- Organizes communications events - at the national level, or at provincial level
- Conducts business surveys or studies
- Provides business training services
- Organizes business networking (business matching) for international and domestic partners
- Organizes study tours and surveys of overseas markets

3. - Achievements

- From 2005 - 2010: successfully implemented the National Project coded 191: "ICT Support for Business International Integration and Development" with the participation of over 50 provinces and numerous Ministries.
- From 2006-2010: successfully implemented the National Project coded 222: "Program Dissemination,

Communications and Training on Electronic Commerce" with the participation of over 20 provinces and numerous Ministries.

- From 2011 to present: Implements numerous projects on ICT Applications, Electronic Commerce.
- Provides software solutions for accounting - corporate governance (ACSOFT, VIETSUN) for 5,000+ enterprises.
- Builds up and maintains 20+ provincial e-commerce portals.
- Organizes an annual average of 30-50 seminars, conferences, panel discussions country-wide, in collaboration with partners both inside and outside of Vietnam.
- The Institute has a high reputation in the organization of short training classes on new issues in the field of information technology, electronic commerce, corporate finance, taxation, customs, international trade, leadership, the optimal management problems in business, resources management, the problems of handling trade disputes, ... an average of 150 short-term training courses per year.

4.- Vision 2020 +

- Digital VCCI
- Promotes the information systems that connect Government to Business for development and international integration
- Promotes the development of tools and mobile devices for entrepreneurs
- Promotes networking of training services applying high-tech for entrepreneurs and businesses
- Promotes e-business networking for members of trade associations
- Promotes business connections with key markets around the world

5. - Partners

- *Ministries, Departments, Committees*
- *Organizations, universities, institutes and enterprises*
- *Provinces, Cities nation wide*

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